

## Manufacturing and Distribution

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### Contact

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Manufacturing and distribution companies need services that focus on certain business and legal issues specific to their industry. They also need many of the same services as other businesses. Garvey Schubert Barer meets both of these needs.

### Wide Range of Clients

We represent a sizable number of manufacturing and distribution concerns — large and small, public and private. Some operate locally or regionally. Others have national and even international operations.

Examples of our manufacturing and distribution clients include the following:

- ▶ Publicly held maker of a popular type of home exercise equipment with worldwide distribution
- ▶ Publicly held manufacturer of work and outdoor footwear with both domestic and Asian operations
- ▶ Local, family-run manufacturer of high-quality, specialty cutting boards for the restaurant industry
- ▶ A leading independent distributor of petroleum products and lubricants in Alaska

### Full Range of Legal Services

Among other things, we help negotiate, structure and prepare manufacturing and distribution agreements. When clients want to set up overseas manufacturing operations in China and elsewhere in Asia, we have the experience and skills to help them accomplish this objective. We also have relationships with experienced local lawyers in these countries.

For clients seeking to create distribution channels in Europe and other overseas locations, often by setting up foreign subsidiaries, we work with local lawyers to structure, create and organize these entities.

For many of our manufacturing and distribution clients, Garvey Schubert Barer serves as outside general counsel, handling all their legal matters. As a general practice firm, we have the capability to provide legal services in virtually every legal area clients may need advice — including tax, employment, corporate, immigration, intellectual property, securities, and mergers and acquisitions.

Because of our experience representing manufacturing and distribution clients, we are able to work efficiently and cost-effectively for these clients. In addition, because of our firm's size, we are able to offer clients exceptional responsiveness and an unparalleled level of personal attention.