



Brent L. Jones

Owner - Seattle

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Brent Jones' practice emphasizes mergers and acquisitions, securities, finance, and general corporate matters for emerging and established companies. Mr. Jones is chair of the Business Group.

Representative Transactions

Acquisitions and Mergers

- Represented Saltchuk Resources, Inc. in its acquisition of Interstate Distributor Co, a national trucking company.
- Represented North Star Utilities Group in its acquisitions of several petroleum distribution companies, including Delta Western and Maui Petroleum.
- Represented Kibble & Prentice Holding Company and parent company USI in several insurance brokerage acquisitions.
- Represented Nautilus, Inc., in its acquisition of Pearl Izumi USA, Inc.
- Represented Glacier Fish Company in its acquisition of Alaska Ocean Seafoods.
- Represented Kenwood Corporation, of Japan, in its acquisition of Zetron, Inc.
- Represented general partner in its buyout and reorganization of 34 casual-dining limited partnerships.
- Represented buyer of majority interest in American Safari Cruises, LLC.

Sales and Divestitures

- Represented venture-backed genetic testing services provider in its \$90M sale to a publicly traded buyer.
- Represented Kibble & Prentice Holding Company in its sale to USI, a subsidiary of Goldman Sachs.
- Represented Brooks Sports in its sale to Russell Athletic.
- Represented Nautilus, Inc., in its sale of Pearl Izumi USA, Inc. to Shimano.
- Represented Alaska Frontier Company in its sale to Clipper Limited.

Asset Transactions

- Represented Leader Creek Fisheries in its asset sale to the Canadian Fishing Company (Canfisco).
- Represented Marine Resources Group in its asset acquisition of Cook Inlet Tug & Barge.
- Represented Foss Maritime Company in the divestiture of its Columbia-Snake River assets.
- Represented Glacier Fish Company in various asset sales.

- Represented software and IT market research provider in its asset acquisition by Microsoft.
- Represented Foss Maritime Company in the acquisition of assets that now comprise its Foss Atlantic and Foss International subsidiaries.

Private Placement Financings – Company Counsel

- Company counsel to Universal Water Group Inc., in Series A preferred stock financing.
- Represented SCOLR Pharma in private debt and PIPE financings and subsequent SEC registration statements.
- Represented genetic testing services provider in multiple recapitalization and venture capital transactions.
- Represented Spiration, Inc., in preferred stock financings raising in excess of \$80 million.
- Company counsel to Benevia, Inc., in convertible note and Series A financings.

Private Placement Financings – Investor Counsel

- Majority investor counsel in reorganization of Bamboo Hardwoods, Inc.
- Investor counsel in Pi Corporation Series A preferred stock financing.
- Investor counsel in Vanas Oncology, Inc. Series A preferred stock financing.
- Investor counsel in Predictus Biosciences, Inc. Series A preferred stock financing.
- Investor counsel in Atomic Moguls, Inc. Series A preferred stock financing.
- Investor counsel in Pressplane, Inc. Series A preferred stock financing.

Services

- ▶ Mergers and Acquisitions
- ▶ Emerging Companies and Venture Capital
- ▶ Privately Held Companies
- ▶ Corporate Counseling

Industries

- ▶ Maritime Companies and Fisheries
- ▶ Financial Services
- ▶ Emerging Companies
- ▶ Manufacturing and Distribution

Education

- ▶ University of Washington School of Law, J.D., 1999
 - ▶ Notes and Comments Editor, *Pacific Rim Law and Policy Journal*
- ▶ University of Washington, B.A., Business Administration, 1996

Admissions

- ▶ Washington, 1999

Professional Recognition

- ▶ Named by peers as one of the "Rising Stars" of Washington law in *Washington Law & Politics* magazine, 2003-2011
- ▶ Listed in *The Legal 500, Northwest U.S. Mergers and Acquisitions*, law firm rankings, 2010-2011

Community Activities

- ▶ President, Board of Trustees, Sand Point Country Club Homeowners' Association
- ▶ Member, House and Swim/Fitness Committees, Sand Point Country Club