



Bruce A. Robertson

Owner - Seattle

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Bruce Robertson has extensive experience advising and representing clients in corporate and commercial law matters, with special emphasis in securities law, venture capital transactions, and mergers and acquisitions.

He acts as general counsel to several public and privately held companies, and he has acted as lead counsel in a wide variety of transactions including initial public offerings, private debt and equity financings, mergers and acquisitions, and joint venture formation.

Mr. Robertson also has extensive experience in international business transactions, and he has assisted several Chinese businesses in establishing their U.S. operations.

Representative Transactions

Acquisitions

- Represented Saltchuk Resources, Inc. in connection with acquisition of Interstate Distributors Co.
- Represented Saltchuk Resources, Inc. in connection with acquisition of Northern Air Cargo.
- Represented Nautilus, Inc., in connection with acquisition of Pearl Izumi USA, Inc.
- Represented North Star Utilities Group, Inc., in connection with acquisition of Maui Petroleum, Hawaii Petroleum and affiliates.

Contest for Corporate Control / Proxy Contest

- Represented NYSE-listed company in connection with proxy contest and special meeting of shareholders.

Formation of Chinese Joint Venture

- Represented InFocus Corporation in connection with formation of joint venture with Chinese manufacturer.

Internal Investigations

- Advised audit committee of publicly traded company in connection with three internal investigations.

Sale of Businesses

- Represented InFocus Corporation in connection with sale to private investor.
- Represented Kibble & Prentice in connection with acquisition by USI Holdings.

- Represented Brooks Sports in connection with acquisition by Russell Athletic.
- Represented Nautilus, Inc., in connection with sale of Dash America, Inc., d/b/a Pearl Izumi, to Shimano, Inc.

Venture Capital Financings

- Represented venture capital and private equity funds in connection with preferred stock and convertible note investments.
- Represented venture-backed company in connection with Series C, D, E, F and G preferred stock financings.

Services

- ▶ Publicly Traded Companies
- ▶ Mergers and Acquisitions
- ▶ Emerging Companies and Venture Capital
- ▶ Privately Held Companies
- ▶ International Business
- ▶ Transportation and Logistics

Industries

- ▶ Manufacturing and Distribution
- ▶ Transportation and Logistics
- ▶ Maritime Companies and Fisheries
- ▶ Emerging Companies
- ▶ Technology and E-Commerce

Education

- ▶ University of Washington School of Law, J.D., 1977
 - ▶ Order of the Coif
 - ▶ Member, *Washington Law Review*
- ▶ University of Colorado, B.A., Political Science, 1969

Admissions

- ▶ Washington, 1977
- ▶ California, 1982

Professional Recognition

- ▶ Named to the *Chambers USA* guide in the area of Corporate/Commercial, 2011
- ▶ Named by peers to *The Best Lawyers in America* in the areas of Corporate Governance and Compliance Law, 2011-2012

- ▶ Named a "Top Lawyer" for Corporate in *Seattle Met* magazine, 2010
- ▶ Named by peers as a "Super Lawyer" in *Washington Law & Politics* magazine, 2001-2011
- ▶ Martindale-Hubbell AV/5.0 Peer Review Rated

Professional Activities

- ▶ Member, Subcommittee on Legal Opinions, Washington State Bar Association, Business Law Section
- ▶ Member, Corporation, Business & Banking Section, Washington State Bar Association

Community Activities

- ▶ University of Washington Law School Advancement Committee
- ▶ Vice President and Member, Board of Directors, Mercer Island Boys & Girls Club
- ▶ Member, Greater Seattle Chamber of Commerce, Sell Seattle Task Force; Member, East by West Committee

Events

- ▶ "International Mergers and Acquisitions: Key Stages in the Deal Process," 2011 TEI/UW International Tax Forum, Seattle, WA, September 7, 2011